

# **VIETNAM DAILY**

### [Market Commentary]

Vietnamese and world stock markets fell since the US Department of Labor announced the US's January CPI to expand by 7.5% YoY, the highest increase since February 1982

### [Futures/ETFs]

The uptrend of futures contracts was contrary to the VN30-Index's movement

### [Market Movers]

HPG, LHG

### [Company Updates]

MSN, NVL

### February 11, 2022

|                     |          | Chg     |
|---------------------|----------|---------|
|                     | Index    | (%, bp) |
| Ho Chi Minh         | 1,501.71 | -0.34   |
| VN30                | 1,545.92 | -0.20   |
| VN30 futures        | 1,543.00 | +0.03   |
| Hanoi               | 426.89   | -0.32   |
| HNX30               | 748.96   | -0.61   |
| UPCoM               | 112.54   | -0.09   |
| USD/VND             | 22,695   | -0.00   |
| 10-yr govt bond (%) | 2.15     | +2      |
| Overnight rate (%)  | 2.66     | +46     |
| Oil (WTI, \$)       | 90.05    | +0.19   |
| Gold (LME, \$)      | 1,826.52 | -0.02   |



## **Market Commentary**

VNIndex 1,501.71P (-0.34%) Volume (mn shrs) 635.9 (+8.6%) Value (U\$mn) 952.6 (-1.5%)

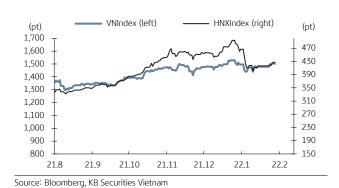
HNXIndex 426.89P (-0.32%)
Volume (mn shrs) 76.0 (+30.6%)
Value (U\$mn) 86.5 (+15.7%)

UPCoM 112.54P (-0.09%) Volume (mn shrs) 65.0 (+0.0%) Value (U\$mn) 59.7 (-3.9%)

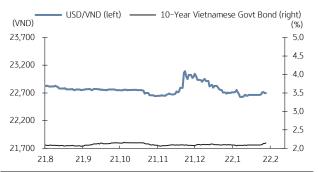
Net foreign buy (U\$mn) -23.5

Vietnamese and world stock markets fell since the US Department of Labor announced the US's January CPI to expand by 7.5% YoY, the highest increase since February 1982. The Vietnam Textile and Garment Union unveiled that textile enterprises received huge orders, many of which even received orders until the end of June 2022, boosting textile stocks such as Thanh Cong Textile Garment (TCM, +0,4%), Garmex Saigon Corporation (GMC, +2%), The Import-Export Department (Ministry of Industry and Trade) said that the domestic rubber prices rose modestly last month and would benefit from export volume and value as rubber prices may continue to increase or stay high given the scarcity of rubber raw materials. The positive news sent rubber stocks Vietnam Rubber Group (GVR, +1%), Phuoc Hoa Rubber (PHR, +2.4%) higher. The Ministry of Transport set a target for throughput at seaports to reach 750 million tons (+3% YoY) in 2022, leading to an increase in logistics stocks like Hai An Transport & Stevedoring (HAH, +1%), Gemadept (GMD, + 1.3%), Foreign investors were net sellers, focusing on Vingroup (VIC, -2.7%), Kinh Bac City Development (KBC, +1.8%), VNDirect Securities (VND, +0.7%).

### VN Index & HNX Index

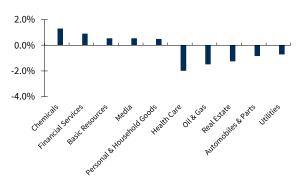


### USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

## **Futures/ETFs**

VN30 1,545.92P (-0.20%)
VN30 futures 1,543.0P (+0.03%)
Open 1,538.9P
High 1,545.9P
Low 1,534.9P

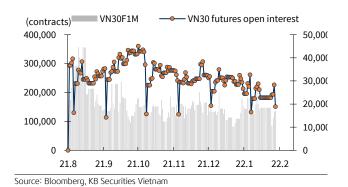
The uptrend of futures contracts was contrary to the VN30-Index's movement. The basis was gloomy around -5.52 bps despite the gains of February contracts and closed at -2.92 bps. Foreigners were net buyers with a marginal decrease in market liquidity.

Contracts 123,051 (-9.8%)

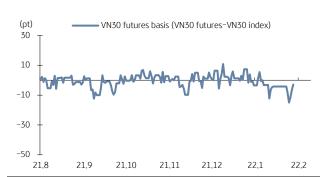
### VN30 futures & VN30 index



### VN30 futures volume & open interest

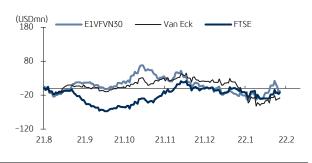


### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - 3-mth cumulative net buy

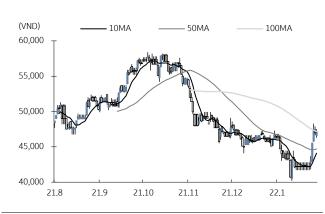


Source: FiinPro, KB Securities Vietnam

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### **Market Movers**

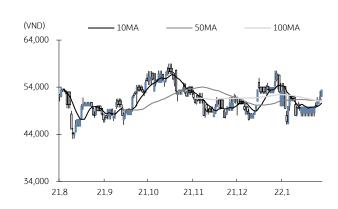
### Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- HPG closed up 0.32% to VND47,150.
- HPG recorded crude steel production at 707,000 tons (+5% YoY) and sales of 631,000 tons (-6% YoY and -21% YTD), mainly construction steel, billet, hot rolled coil (HRC).
- In early February, the steel giant exported the first shipment of 35,000 tons of HRC to Italy.

### Long Hau Corporation (LHG)



Source: Bloomberg, KB Securities Vietnam

- LHG closed up 2.69% to VND53,400.
- LHG announced 4Q21 consolidated revenue at VND63.8 billion (-65% YoY). During the quarter, industrial land lease no longer brought in revenue compared to VND130 billion over the same period the previous year.
- For the whole year of 2021, the group's profit reached VND295 billion (+49% YoY), backed by positive results in the second quarter.



## Masan Group (MSN)

### 2021 earnings outperformed despite the pandemic

We attended the 4Q21 Analyst Meeting of Masan Group (MSN) with some latest information about its preliminary business results in 4Q combined with prospects and plans.

### MSN's business performance in 2021

- MSN posted consolidated revenue at VN88,629 billion (+14.8% YoY), which fell short of expectation due to the transfer of Masan Meatlife's (MML) feed business and the negative impacts of COVID-19 on the store expansion & innovations in the consumer value chain.
- Wincommerce (WCM) recorded encouraging EBITDA in 2H21, underpinned by a higher EBITDA margin in 4Q21. Masan Consumer's (MCH) net sales expanded by 20% YoY thanks to positive growth in key segments (seasonings, convenience foods, meat). MML completed the transfer of feed business in November 2021 to focus more on the branded meat (pork, chicken) that brought in VND4.5 trillion (+88.6% YoY) in revenue. Masan High Tech (MHT) achieved record sales at VND13,564 billion last year, supported by high processed oil prices together with H.C. Starck's more efficient operation.
- Consolidated EBITDA in 2021 was VND16,361 billion (+58.1% YoY), of which EBITDA in 4Q alone reached 21.1% (+330 bps). EBITDA margin rose significantly to 18.5% vs 13.4% in 2020 thanks to improved EBITDA (+72.9% YoY) of The CrownX.
- Net profit reached VND8,563 billion (+593.9% YoY) over the past year. Free cash flow (FCF) was VND3,407 billion (+75% YoY); the net debt-to-EBITDA ratio decreased from 5.2x to 2.2x driven by better EBITDA margin and cash & cash equivalents.

### Business plan for 2022 with The CrownX as the main driving force

- MSN targeted net operating income up to VND5-7 trillion (+32%-84% YoY) on consolidated revenue of VND90-110 trillion (+22%-36% YoY) this year. Revenue from consumer services is expected to contribute 85% to the total revenue from 68% last year.
- The CrownX's net revenue should hit VND68-76 trillion with VND38-40 trillion (+23-29% YoY) from WCM thanks to the store expansion as well as cost savings through negotiation with suppliers & reduced logistics costs. MCH should achieve VND34-40 trillion in revenue with the momentum gained from the premiumization strategy of key products, along with WCM's capability to acquire new customers.
- MML's revenue may reach VND5-6.5 trillion (+11-45% YoY), helped by diversifying portfolio and leveraging distribution through WCM. This figure should be VND14.5-15 trillion (+7-11% YoY) for MHT.
- In January 2022, MSN spent another USD355 million to buy a 31% stake in Phuc Long Coffee and Tea. The brand is expected to reach VND2.5 3 trillion thanks to expanding its stores and kiosks in WCM. Besides, the Redi virtual mobile network heads towards 500,000 1,000,000 subscribers in 2022.



## Novaland (NVL)

4Q21 earnings expanded 42% YoY

### 4Q21 earnings considerably grew as compared to 4Q20

- In the fourth quarter, Novaland (NVL) recorded PAT of the parent company at VND800 billion (+42% YoY) on revenue of VND4.6 trillion (275% YoY). Sales of inventory property during the quarter contributed VND4.2 trillion (+368% YoY) to the total revenue, mainly thanks to the handover of apartments at Saigon Royal, Aqua City, and Ho Tram.
- For the whole year of 2021, NVL's PAT was VND3.2 trillion (-18% YoY) on revenue of VND14.9 trillion (+197% YoY) with VND13.5 trillion (+264% YoY) of inventory property sales. The profit was lower than that of the previous year since NVL achieved VND5.7 trillion in 2020 earnings from the stake transfer in some projects and the revaluation of previous investments at subsidiaries after the mergers. Thus, NVL delivered 84% and 54% of the year plan for profit and revenue, respectively.
- Gross profit margin increased to 45% from 37% in 4Q20 thanks to the handover of low-rise products (primarily at Aqua City, Novaworld Ho Tram, and Novaworld Phan Thiet) with a higher profit margin than that of high-rise apartments.

### Sales activity in the fourth quarter recovered compared to the previous quarter

- In 4Q, NVL sold 1,592 products (-17%YoY), equivalent to a total contract value of VND28.4 trillion (+97% YoY).
- For 2021, NVL sold 6,613 products (+30% YoY, delivering 94% of the sales plan after adjustments), most of which were from Aqua City (3,673 units) and Novaworld Phan Thiet (2,349 units). The total value of sales contracts hit VND83.7 trillion (+116%YoY), of which the contract value at Aqua City and Novaworld Phan Thiet was VND50.8 trillion & VND19.2 trillion. These transactions brought in VND28–29 trillion for NVL. The total value of signed contracts and unbilled bookings by the end of the fourth quarter last year was VND177.5 trillion.

### The company set targets for 2022 with positive numbers

— The company expects PAT at VND6.5–6.8 trillion (up 86–94% YoY) on VND35–38 trillion (up 135–155% YoY) in revenue this year. The total value of sales contracts should be VND140 trillion (+67% YoY).

## **KBSV Model Portfolio**

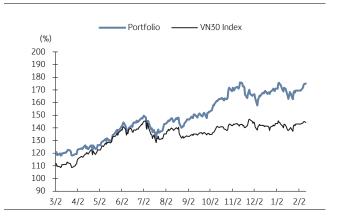
### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

|              | VN30 Index | Master Portfolio |
|--------------|------------|------------------|
| Daily return | -0.20%     | 0.16%            |
| Cum, return  | 44.37%     | 75.08%           |

### Performance vs VN30 Index



### KBSV domestic model portfolio

| -<br>Ticker              | Inclusion<br>date | Close<br>22/02/11 | Daily<br>return<br>(%) | Cumulative<br>return<br>(%) | M ain investment catalysts  |
|--------------------------|-------------------|-------------------|------------------------|-----------------------------|---|
| NA - In it - NA/ I - I   |                   |                   |                        |                             | - Optimizing revenue from DMG & TGDD chains   |
| Mobile World<br>(MWG)    | 19/08/09          | 135,300           | -0.7%                  | 75.1%                       | - BHX expects to reach break-even point soon at stores and distribution centers             |
| (IVI VVG)                |                   |                   |                        |                             | - In the long term, BHX aims to capture 10-15% of the food retail market                    |
|                          |                   |                   |                        |                             | - Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects |
| Nam Long Invest<br>(NLG) | 19/06/03          | 53,200            | -1.5%                  | 140.5%                      | - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)              |
| Phu Nhuan                |                   |                   |                        |                             | - Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)             |
| Jewelry                  | 19/03/22          | 104,800           | 1.5%                   | 36.7%                       | - Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)          |
| (PNJ)                    |                   |                   |                        |                             | - Core business activities growing again after the "ERP" incident                           |
| Name Tare Ultrane        |                   |                   |                        |                             | - NTC-3 is expected to be the main growth force in 2022                                     |
| Nam Tan Uyen<br>(NTC)    | 21/11/11          | 217,000           | 1.3%                   | 13.0%                       | - Positive long-termoutlook for industrial park industry                                    |
| (NTC)                    |                   |                   |                        |                             | - Healthy financial structure   |
| D ( ) El E               |                   |                   |                        |                             | - Office lease management & E-town Central occupancy generates stable cash flow             |
| Refrig Elec Eng<br>(REE) | 18/10/11          | 68,300            | 0.1%                   | 100.9%                      | - Strategic investments in utility industry provides stable/long-term dividend stream       |
| FPT Corp                 |                   |                   |                        |                             | - Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR         |
| (FPT)                    | 18/09/06          | 91,600            | -0.4%                  | 214.7%                      | - Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E          |
| ()                       |                   |                   |                        |                             | - 20%+ earnings momentum by 2020E   |
| Wietie Deele             |                   |                   |                        |                             | - Building on strong earnings recovery in 2019 & optimistic outlook for 2020                |
| Vietin Bank<br>(CTG)     | 01/31/2020        | 36,800            | 0.1%                   | 94.7%                       | - Growing expectations for capital increase in 2020 to offset loan-growth concerns          |
| (010)                    |                   |                   |                        |                             | - Already improved asset quality and benign credit risks for 2020                           |
| 51/ 0                    |                   |                   |                        |                             | - Gain benefit from growing LNG demand  |
| PV Gas<br>(GAS)          | 20/12/11          | 111,000           | -0.9%                  | 51.2%                       | - Expectation on global oil price recovery  |
| (GAS)                    |                   |                   |                        |                             | - Attractive valuation  |
|                          |                   |                   |                        |                             | - Steel consumption starts to rebound   |
| Hoa Pha Group            | 19/12/04          | 47,150            | 0.3%                   | 225.7%                      | - Construction steel prices show signs of rising again                                      |
| (HPG)                    |                   |                   |                        |                             | - Increased capacity from Dung Quat project helps HPG expand market share                   |
| Kinhbac City             |                   |                   |                        |                             | - Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19           |
| Development              | 20/03/09          | 57,800            | 1.8%                   | 321.9%                      | - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA          |
| (KBC)                    |                   |                   |                        |                             | - Re-location of supply chains from China after COVID-19 scare                              |

Source: Bloomberg, KB Securities Vietnam

## **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

|        | Chg   | For, own | Net buy  |
|--------|-------|----------|----------|
| Ticker | (%)   | (%, -1d) | (VND bn) |
| CTG    | 0.1%  | 98.0%    | 35.5     |
| GMD    | 1.3%  | 3.6%     | 30.6     |
| VCB    | -1.4% | 23.6%    | 25.5     |
| SAB    | 1.7%  | 17.3%    | 16.9     |
| VGC    | -0.6% | 54.5%    | 16.6     |
|        | Chg   | For, own | Net sell |
| Ticker | (%)   | (%, -1d) | (VND bn) |
| VIC    | -2.7% | 13.5%    | -286.0   |
| KBC    | 1.8%  | 23.5%    | -57.5    |
| VND    | 0.7%  | 7.2%     | -21.3    |
| SSI    | 0.0%  | 17.8%    | -34.1    |
| NVL    | -0.5% | 29.4%    | -37.0    |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

|                            | Chg   | Кеу      |
|----------------------------|-------|----------|
| Top 5 best performers      | (%)   | stocks   |
| Basic Resources            | 11.7% | HPG, HSG |
| Chemicals                  | 8.9%  | GVR, DPM |
| Travel & Leisure           | 8.1%  | VJC, HVN |
| Oil & Gas                  | 5.2%  | PLX, PVD |
| Financial Services         | 4.9%  | VCI, VND |
|                            | Chg   | Key      |
| Top 5 worst performers     | (%)   | stocks   |
| Real Estate                | -3.7% | VIC, NVL |
| Banks                      | 0.8%  | EIB, SSB |
| Health Care                | 0.8%  | DHG, DCL |
| Media                      | 1.3%  | ADG, PNC |
| Personal & Household Goods | 1.7%  | STK, MSH |

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

|        | Chg   | For. own | Net buy  |
|--------|-------|----------|----------|
| Ticker | (%)   | (%, -1d) | (VND bn) |
| APS    | 6.1%  | 0.7%     | 1.8      |
| PGS    | 1.7%  | 57.8%    | 8.0      |
| PVI    | 0.4%  | 3.8%     | 0.6      |
| BTS    | 0.8%  | 0.1%     | 0.6      |
| HOM    | 0.0%  | 9.2%     | 0.2      |
|        | Chg   | For, own | Net sell |
| Ticker | (%)   | (%, -1d) | (VND bn) |
| TNG    | -1.0% | 3.9%     | -15.1    |
| PVS    | 1.1%  | 25.2%    | -2.5     |
| THD    | 0.0%  | 1.5%     | -0.9     |
| EID    | 1.2%  | 9.7%     | -0.5     |
| NTP    | 2.3%  | 1.4%     | -0.5     |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

|                            | Chg    | Key                |
|----------------------------|--------|--------------------|
| Top 5 best performers      | (%)    | stocks             |
| Travel & Leisure           | 10.9%  | HVN, VJC           |
| Banks                      | 6.5%   | VCB, BID           |
| Oil & Gas                  | 6.4%   | PLX, PVD           |
| Personal & Household Goods | 5.3%   | PNJ, TCM           |
| Utilities                  | 4.1%   | GAS, POW           |
|                            | Chg    | Key                |
| Top 5 worst performers     | (%)    | stocks             |
| Construction & Materials   | -10.4% | CII, VCG           |
| Real Estate                | -7.4%  | VIC, DIG           |
| Media                      | -7.2%  | YEG, ADG           |
| Automobiles & Parts        | -4.4%  | TCH, HHS           |
| Financial Services         | -2.6%  | FUCTVGF2, FUCTVGF3 |

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

| Sector                            | Code       | Company name                         | Price            | Mkt cap<br>(VNDbn,            | Trading<br>value            | For<br>avail | P/E  | (X)        | EPS<br>CAGR   | ROE  | (%)  | P/B | (X) | ı           | Performa     | nce(%)       |     |
|-----------------------------------|------------|--------------------------------------|------------------|-------------------------------|-----------------------------|--------------|------|------------|---------------|------|------|-----|-----|-------------|--------------|--------------|-----|
|                                   |            |                                      |                  | USDmn)                        | (VNDmn,<br>USDmn)           | (% - 1d)     | 20E  | 21E        | (%)           | 20E  | 21E  | 20E | 21E | 1D          | 1W           | 1M           | YTI |
|                                   | VIC        | VINGROUP JSC                         | 97,778           | 372,067<br>(16.170)           | 378,372<br>(16.7)           | 22.5         | 59.4 | 32.1       | 14.7          | 5.7  | 9.5  | 3.2 | 2.8 | -2.7        | -15.8        | -19.1        | -1  |
|                                   | VHM        | VINHOMES JSC                         | 79,385           | 339,478                       | 405,357<br>(17.9)           | 26.6         | 9.1  | 7.5        | 35.9          | 26.5 | 24.9 | 2.2 | 1.8 | -0.5        | -0.7         | -4.7         | -2  |
| Real                              | VRE        | VINCOM RETAIL JS                     | 34,850           | 79,190<br>(3.442)             | 282,917<br>(12.5)           | 17.8         | 26.9 | 18.8       | -7.6          | 9.1  | 10.6 | 2.4 | 2.2 | -3.9        | -1.0         | 1.2          | 1   |
| estate                            | NVL        | NO VA LAND INVES                     | 45,853           | 86,712<br>(3.768)             | 192,153<br>(8.5)            | 31.3         | 26.6 | 18.1       | 6.7           | 13.9 | 15.1 | 4.4 | 3.2 | -0.5        | -2.3         | -7.6         | -1  |
|                                   | KDH        | KHANGDIENHOUSE                       | 31,182           | 19,167<br>(833)               | (3.6)                       | 11.6         | 22.9 | 16.7       | 18.0          | 15.6 | 24.2 | 3.2 | 2.6 | 0.0         | 5.6          | -0.4         |     |
|                                   | DXG        | DATXANH GROUP                        | 21,130           | 12,594<br>(547)               | 307,917                     | 13.9         | 13.0 | 15.4       | -             | 16.7 | 13.3 | 2.0 | 1.9 | 0.0         | 3.7          | -7.4         |     |
|                                   | VCB        | BANK FOR FOREIGN                     | 79,937           | 378,305<br>(16.441)           | (7.6)                       | 6.3          | 17.4 | 13.9       | 11.7          | 20.6 | 20.8 | 3.1 | 2.6 | -1.4        | 1.1          | 13.4         |     |
|                                   | BID        | BANK FOR INVESTM                     | 34,507           | 174,556<br>(7.586)<br>136,341 | 202,755<br>(8.9)<br>569,485 | 12.7         | 19.0 | 13.2       | -5.3          | 16.0 | 20.5 | 2.5 | 2.1 | -1.0        | -0.1         | 21.6         | :   |
|                                   | TCB        | VIETNAM TECHNOLO                     | 38,900           | (5.925)<br>137,021            | (25.1)<br>538,959           | 0.0          | 9.1  | 7.7        | 14.3          | 20.4 | 19.8 | 1.7 | 1.4 | 0.2         | 1.7          | 10.8         |     |
|                                   | CTG        | VIETNAM JS COMM                      | 28,512           | (5.955)<br>101,381            | (23.8)<br>473,282           | 1.4          | 10.0 | 7.7        | 61.1          | 18.9 | 20.9 | 1.6 | 1.3 | 0.1         | -0.3         | 11.5         |     |
| Banks                             | VPB<br>MBB | VIETNAM PROSPERI<br>MILITARY COMMERC | 22,944           | (4.406)<br>73,327             | (20.9)<br>706,627           | 0.0          | 10.9 | 8.7<br>7.4 | 18.8          | 16.0 | 16.1 | 1.7 | 1.4 | -0.3        | -0.1         | 6.7<br>21.7  |     |
|                                   | HDB        | HDBANK                               | 19,407           | (3.187)<br>40,641             | (31.2)<br>166,732           | 4.2          | 9.3  | 7.4        | 14.6<br>23.3  | 20.4 | 21.1 | 1.7 | 1.4 | -1.0        | 1.0          | 6.5          |     |
|                                   | STB        | SACOMBANK                            | 18,600           | (1.766)<br>33,548             | (7.3)<br>1,113,748          | 14.0         | 14.8 | 10.6       | 26.5          | 11.9 | 16.2 | 1.8 | 1.5 | 1.6         | -0.7         | 8.8          |     |
| TPB<br>EIB                        | TPB        | TIEN PHONG COMME                     | 20,630           | (1.458)<br>28,732             | (49.1)<br>387,280<br>(17.1) | 0.0          | 10.6 | 8.7        | 37.5          | 21.1 | 22.0 | 2.1 | 1.7 | 4.0         | 2.1          | 6.6          |     |
|                                   | EIB        | VIETNAM EXPORT-I                     | 18,500           | (1.249)<br>22,745<br>(988)    | 29,773                      | 0.2          | 78.0 | 25.9       | 27.3          | 3.1  | 9.1  | 2.4 | 2.3 | 2.3         | -4.4         | 8.3          |     |
| Insurance                         | BVH        | BAOVIETHOLDING                       | 61,900           | 45,950<br>(1.997)             | 35,581<br>(1.6)             | 21.0         | 18.6 | 14.5       | 15.8          | 10.1 | 11.9 | 1.8 | 1.6 | -0.5        | 1.3          | 2.4          |     |
| mourance                          | ВМІ        | BAOMINHINSURANC                      | 22,250           | 2,439<br>(106)                | 17,458<br>(0.8)             | 14.2         | 19.2 | 16.5       | 9.1           | 10.9 | 12.6 | 1.8 | 1.7 | -1.8        | 7.7          | -5.6         |     |
|                                   | SSI        | SSISECURITIESC                       | 21,998           | 19,947                        | 504,697<br>(22.2)           | 55.4         | 21.5 | 20.3       | -3.2          | 13.7 | 14.8 | -   | -   | 0.0         | 0.1          | -6.2         |     |
| Securities                        | VCI        | VIET CAPITAL SEC                     | 27,500           | 9,108<br>(396)                | 170,351<br>(7.5)            | 71.9         | -    | -          | -4.0          | 25.8 | -    | -   | -   | 1.3         | 9.1          | -5.1         |     |
|                                   | HCM        | HOCHI MINH CITY                      | 22,265           | 8,907<br>(387)                | 97,877                      | 52.4         | -    | -          | -19.0         | 21.4 | -    | -   | -   | 0.5         | 3.6          | -7.7         |     |
|                                   | VND        | VNDIRECT SECURIT                     | 17,211           | 5,734<br>(249)                | 390,592<br>(17.2)           | 27.2         | -    | -          | 36.3          | 19.8 | -    | -   | -   | 0.7         | 3.6          | -2.1         |     |
|                                   | VNM        | VIETNAM DAIRYP                       | 109,000          | (9.900)                       | (7.3)                       | 42.1         | 16.4 | 15.2       | 4.0           | 33.0 | 34.2 | 4.9 | 4.6 | -0.8        | -1.3         | -2.0         |     |
| Consumer                          | SAB        | SAIGON BEER ALCO                     | 192,500          | 123,447<br>(5.365)            | 23,013                      | 36.9         | 25.1 | 20.9       | 7.3           | 19.0 | 21.4 | 4.0 | 3.9 | 1.7         | 7.3          | 4.4          |     |
| staples                           | MSN        | MASAN GROUP CORP                     | 95,100           | 111,712<br>(4.855)<br>13,801  | 121,601<br>(5.4)<br>149,318 | 16.5         | 28.7 | 20.5       | -51.9         | 20.7 | 23.3 | 5.9 | 4.6 | 0.1         | 4.8          | 3.4          |     |
|                                   | HNG        | HOANG ANH GIA LA                     | 12,450           | (600)<br>69,042               | (6.6)<br>97,305             | 48.8         | -    |            | -             | -    | -    | -   | -   | -3.0        | 5.8          | -26.3        | _   |
| Industrials                       | VJC        | VIETJET AVIATION                     | 131,800          | (3.001)<br>9,976              | (4.3)<br>65,798             | 11.0         | 20.6 | 57.8       | -88.5         | 1.0  | 10.1 | 2.4 | -   | -0.2        | 8.9          | 7.3          |     |
| (transport)                       | GMD        | GEMADEPT CORP  HOCHIMINH CITY        | 33,100<br>22,600 | (434)<br>5,398                | (2.9)<br>289,890            | 10.8         | 20.6 | 18.9       | -57.0<br>65.7 | 12.2 | 13.5 | 1.2 | 2.3 | 1.3<br>-5.6 | 12.4<br>-4.1 | 5.6<br>-52.6 |     |
|                                   | ROS        | FLC FAROS CONSTR                     | 3,670            | (235)<br>2,083                | (12.8)<br>129,686           | 46.4         | 14.5 | 6.8        | -92.4         | 0.2  | 10.7 | 1.2 | -   | -1.0        | 9.2          | -44.3        |     |
|                                   | GEX        | GELEXGROUP JSC                       | 15,802           | (091)<br>10,411               | (5.7)<br>648,870            | 37.7         | -    | -          | -13.2         | 11.9 | 14.9 | -   | -   | -0.8        | 5.6          | -24.2        |     |
| Industrials                       |            |                                      |                  | (452)                         | (28.6)                      |              |      |            |               |      |      |     |     |             |              |              |     |
| Industrials<br>(capital<br>goods) | CTD        | COTECCONS CONSTR                     | 73,200           | 5,438<br>(236)                | 80,088                      | 3.6          | 18.2 | 17.9       | -52.4         | 4.6  | 4.6  | 0.8 | 0.9 | -2.1        | -4.0         | -10.8        |     |

Source: Bloomberg, KB Securities Vietnam

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Жь KB Securities | VIETNAM

Vietnam - Focus stocks

| Sector                    | Code | Company name     | Price   | Mkt cap            | Trading<br>value   | For<br>avail      | P/E  | (X)  | EPS<br>CAG | ROE  | (%)  | P/B | ( X) | Pe   | rforma | nce (% | .)    |
|---------------------------|------|------------------|---------|--------------------|--------------------|-------------------|------|------|------------|------|------|-----|------|------|--------|--------|-------|
| Sector                    | Code | Company name     | FIICE   | (VNDbn,<br>USDmn)  | (VNDmn,<br>USDmn)  | avaii<br>(%, -1d) | 20E  | 21E  | R<br>(%)   | 20E  | 21E  | 20E | 21E  | 1D   | 1W     | 1M     | YTD   |
|                           | GAS  | PETROVIETNAM GAS | 90,100  | 172,447<br>(7.494) | 113,589<br>(5.0)   | 46.1              | 18.1 | 16.1 | -17.5      | 22.3 | 23.6 | 3.9 | 3.5  | -0.9 | 1.8    | 7.5    | 15.   |
| Utilities                 | NT2  | PETROVIETNAMNHO  | 22,850  | 6,578<br>(286)     | 16,905<br>(0.7)    | 31.4              | 10.4 | 11.7 | -10.5      | 15.1 | 14.3 | 1.8 | 1.6  | 0.0  | 6.7    | -4.6   | -9.   |
|                           | PPC  | PHA LAITHERMAL   | 26,200  | 8,400<br>(365)     | 4,637<br>(0,2)     | 34.1              | 14.2 | 8.9  | -5.1       | 10.3 | 16.7 | 1.4 | 1.4  | -0.4 | 0.4    | -6.6   | -5.   |
|                           | HPG  | HOA PHATGRP JSC  | 32,481  | 145,287<br>(6.314) | 883,363<br>(38.9)  | 18.0              | 6.9  | 6.8  | 21.9       | 29.4 | 24.1 | 1.6 | 1.4  | 0.3  | 11.7   | 4.5    | 1.    |
|                           | DPM  | PETROVIETNAM FER | 17,400  | 6,809<br>(296)     | 136,556            | 36.5              | 10.8 | 15.1 | -0.5       | 17.4 | 11.7 | 1.7 | 1.6  | 3.2  | 15.5   | 6.8    | -7.   |
| Materials                 | DCM  | PETROCA MAU FER  | 13,650  | 7,226<br>(314)     | 99,842             | 46.5              | 11.9 | 14.4 | -4.5       | 19.9 | 14.6 | 2.1 | 1.9  | 2.4  | 12.8   | -4.2   | - 17. |
|                           | HSG  | HOA SEN GROUP    | 22,636  | 11,063<br>(481)    | 202,551            | 38.9              | 6.0  | 6.7  | 67.9       | 25.0 | 19.2 | 1.3 | 1.1  | 1.9  | 22.2   | 7.2    | -0.   |
|                           | AAA  | ANPHATBIOPLAST   | 12,864  | 3,138<br>(136)     | 95,929<br>(4.2)    | 97.2              | 19.5 | 17.5 | 17.2       | -    | -    | 1.2 | 1.2  | 0.6  | 8.5    | - 10.5 | - 11. |
|                           | PLX  | VIETNAM NATIONAL | 56,100  | 68,375<br>(2.972)  | 108,743            | 4.6               | 19.5 | 17.3 | -51.0      | 16.3 | 17.5 | 3.0 | 2.8  | -1.8 | 5.9    | 9.8    | 10.   |
| Energy                    | PVD  | PETROVIETNAM DRI | 23,400  | 9,854<br>(428)     | 300,868 (13.3)     | 39.9              | 28.0 | 16.0 | - 11.9     | 3.9  | 5.8  | 0.9 | 0.8  | 0.5  | 1.1    | 4.6    | 4.    |
|                           | PVT  | PETROVIETTRANSP  | 17,900  | 5,793<br>(252)     | 46,791<br>(2.1)    | 35.9              | 8.8  | 7.4  | 1.2        | 16.7 | 16.3 | 1.3 | 1.0  | -1.1 | 7.8    | -2.4   | -5.   |
|                           | MWG  | MOBILEWORLD INV  | 93,000  | 65,024<br>(2.826)  | 113,576<br>(5.0)   | 0.0               | 15.5 | 13.2 | 13.7       | 27.8 | 28.4 | 3.9 | 3.4  | -0.7 | 2.1    | 2.7    | -0.   |
|                           | PNJ  | PHUNHUANJEWELR   | 87,500  | 19,895<br>(865)    | 72,847<br>(3.2)    | 0.0               | 17.5 | 14.1 | 2.4        | 22.9 | 23.4 | 3.6 | 2.9  | 1.5  | 8.0    | 11.4   | 8.    |
| Consumer<br>discretionary | YEG  | YEAH1GROUP CORP  | 40,300  | 1,261<br>(055)     | 7,355<br>(0.3)     | 70.6              | -    | -    | -          | -    | -    | -   | -    | 0.5  | 4.0    | -3.9   | -22.  |
|                           | FRT  | FPT DIGITAL RETA | 28,200  | 2,227<br>(097)     | 88,143<br>(3.9)    | 30.3              | 25.0 | 20.2 | -75.2      | 19.9 | 21.5 | 5.5 | 4.9  | 2.1  | 12.9   | 24.1   | -1.   |
|                           | PHR  | PHUOC HOA RUBBER | 61,900  | 8,387<br>(365)     | 55,414<br>(2.4)    | 34.6              | 12.4 | 13.9 | 41.2       | 30.4 | 23.9 | 3.0 | 2.8  | 2.4  | 7.7    | 7.5    | 18.   |
| Healthcare                | DHG  | DHGPHARMACEUTIC  | 100,300 | 13,114<br>(570)    | 3,159<br>(0.1)     | 45.4              | 16.2 | 16.3 | 10.7       | 20.8 | 18.8 | 3.1 | 2.8  | -2.1 | -1.4   | -5.1   | - 10. |
| carricare                 | PME  | PYMEPHARCOJSC    | 80,200  | 6,016<br>(261)     | # N/ A<br>(# N/ A) | 11.7              | -    | -    | 1.6        | -    | -    | -   | -    | -    | -      | -      |       |
| IT                        | FPT  | FPTCORP          | 68,000  | 61,301<br>(2.664)  | 101,231<br>(4.5)   | 0.0               | 16.2 | 14.1 | 15.5       | 25.6 | 27.5 | 3.8 | 3.6  | -0.4 | 2.3    | 2.3    | - 1.  |

Source: Bloomberg, KB Securities Vietnam

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### Investment ratings & definitions

### **Investment Ratings for Stocks**

(based on expectations for absolute price gains over the next 6 months)

| Buy:         | Hold:        | Sell:        |
|--------------|--------------|--------------|
| +15% or more | +15% to -15% | -15% or more |

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

| Positive:             | Neutral:                        | Negative:               |
|-----------------------|---------------------------------|-------------------------|
| Outperform the market | Perform in line with the market | Undernerform the market |

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